



Alex M. Hanuszkiewicz P.A. – Sales Associate

Being an active participant in the South Florida real estate market for over 12 years, Alex M. Hanuszkiewicz has distinguished himself as a complete real estate professional with experience in both REO management and real estate sales.

In assisting in the formation of the REO Division for Avatar Real Estate Services, LLC, Alex M. Hanuszkiewicz helped establish a new entity that focused on the management and sales of distressed real estate assets for lending institutions. Reporting to the banks' assets managers, he was responsible for occupancy checks, evictions, broker price opinions and status reports as well as organizing the preservation company to perform any required maintenance or repair necessary to prepare the asset for sale. In implementing the company's website, he was able to market directly the firm's real estate foreclosures to prospective buyers interested in investment opportunities.

As a New Home Consultant with Lennar Homes, the 2nd Largest Homebuilder in the United States, Alex M. Hanuszkiewicz performed all sales related duties for the developer to meet and exceed corporate revenue projections in his Miami-Dade County development. Responsible for buyer coordination throughout the sales process, Alex M. Hanuszkiewicz guided the purchaser through the process of selecting the home, executing the contract, mortgage approval, home inspection and closing. This meticulous supervision of purchasers and participation in successful marketing and advertising campaigns for the community resulted in over \$30 M in closed sales.

In working with Coldwell Bankers for 6 years, Alex M. Hanuszkiewicz specialized in residential and commercial properties targeted for real estate investors. Through careful analysis of each investment property, Alex catalogued, made offers and closed each deal and maximized the market potential for each of his investors. He was also responsible for marketing and advertising the real estate purchases to initiate resale activity and profits for the investor.

As a State of Florida licensed Realtor® and Certified REO specialist, Alex M. Hanuszkiewicz has the experience to manage, market, and sell any real estate asset that is offered by **TQRE**.