



Juan Pablo Hanuszkiewicz – Financial Services and Broker-Associate

Juan Pablo Hanuszkiewicz is a seasoned South Floridian who has been active in real estate for 6 years and the financial services industry for the better part of 7 years offering the development community and private sector expert, professional assistance relating to home purchases and sales, corporate relocations, rentals, insurance services, mortgage lending and financial planning.

Working in real estate sales as a licensed real estate broker, Juan Pablo Hanuszkiewicz coordinated directly with lenders and developers regarding resale programs as well as multi-million dollar volume in sales of general real estate. While also specializing in corporate relocations for area executives, Hanuszkiewicz found these transplants new homes or rental properties that met their family's needs. Hanuszkiewicz's experience in real estate includes certifications in loan underwriting and processing at UAMC Mortgage University as well as additional licensing as an agent in Property and Casualty Insurance. These qualifications create a well-rounded real estate professional with a broader knowledge of the home buying transaction.

As a retail lender for more than 6 years, Juan Pablo Hanuszkiewicz managed large developer accounts such as Lennar Homes and Pride Homes, respectively the largest national developer and one of the largest regional developers. In this role as an exclusive lender for Lennar Homes and Pride Homes, Hanuszkiewicz had an average closing rate of over 200 loans per year. Later working for Wells Fargo Home Mortgage, Hanuszkiewicz led their new construction division based in Doral, becoming the top agent in Home Equity Loans and Mortgages in 2007 with well over \$25,000,000 in closed loans in addition to working as a prequalifying agent for the Wells Fargo REO division.

Licensed as a Registered Investment Advisor in the securities industry with national exposure in various states, Juan Pablo Hanuszkiewicz is Licensed as a Series 7, 65, and 63 representative. Specializing in assisting clients in creating and complying to financial plans, Hanuszkiewicz provides sound advice to educated investors and responsible homebuyers to ensure a client's long-term quality of life.

As a State of Florida licensed Broker-Associate, Property and Casualty Insurance agent, and Registered Investment Advisor, Juan Pablo Hanuszkiewicz can provide any **TQRE** client with real estate, insurance and investment advice that protects their home purchase and family's investment portfolio.